

EXHIBIT K

January 21, 2025

Page 1	Page 3
<p>UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK -----X GRACIE BAKED, LLC, WECARE RG, INC., and MILLERCOBB, LLC, on behalf of themselves and all others similarly situated,</p> <p>PLAINTIFFS,</p> <p>-against- Case No.: 22-CV-4019 (RKP)(VMS)</p> <p>GIFTROCKET, INC., TREMENDOUS, INC., NICHOLAS BAUM, KAPIL KALE, JONATHAN PINE, BENJAMIN KUBIC, SUNRISE BANKS N.A., GIFTROCKET, LLC, TREMENDOUS, LLC, and TREMENDOUS PARENT, INC., DEFENDANTS. -----X</p> <p>DATE: January 21, 2025 TIME: 9:53 A.M.</p> <p>DEPOSITION of the Defendant, GIFTROCKET, LLC, by a Witness, NICHOLAS BERNARD BAUM, taken by the Plaintiff, pursuant to a Notice and to the Federal Rules of Civil Procedure, held at the offices of Lexitas, 420 Lexington Avenue, New York, New York 10017, before Sandra Sierra, a Notary Public of the State of New</p>	<p>1 2 APPEARANCES: 3 4 JANOVE PLLC 5 Attorneys for the Plaintiff 6 GRACIE BAKED, LLC 500 Seventh Avenue New York, New York 10018 BY: LIANA VITALE, ESQ. 7 8 9 DTO LAW 10 Attorneys for the Defendants GIFTROCKET, INC., TREMENDOUS, INC., 11 NICHOLAS BAUM, KAPIL KALE, JONATHAN PINE, BENJAMIN KUBIC 12 915 Wilshire Boulevard, Suite 1950 Los Angeles, California 90017 BY: MEGAN O'NEILL, ESQ. 13 and- 14 BY: KEVIN WESTERMAN, ESQ. 15 16 GREENE ESPEL 17 Attorneys for the Defendant SUNRISE BANKS 222 South 9th Street, Suite 2200 Minneapolis, Minnesota 55402 BY: GINA TONN, ESQ. 18 19 Also present: 20 Sam Sharfstein - Janove PLLC 21 * * * 22 23 24 25</p>
Page 2	Page 4
1 2 York. 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	1 2 3 4 FEDERAL STIPULATIONS 5 6 IT IS HEREBY STIPULATED AND AGREED 7 By and between (among) counsel for the 8 respective parties herein, that filing and 9 sealing be and the same are hereby waived. 10 11 IT IS FURTHER STIPULATED AND AGREED 12 that all objections, except as to the form 13 of the question, shall be reserved to the 14 time of the trial. 15 16 IT IS FURTHER STIPULATED AND AGREED 17 that the within deposition may be sworn to 18 and signed before any officer authorized to 19 administer an oath, with the same force and 20 effect as if signed and sworn to before the 21 Court. 22 23 24 25

1 (Pages 1 to 4)

January 21, 2025

<p style="text-align: right;">Page 37</p> <p>1 N. B. BAUM 2 A. Yes. 3 Q. What enhanced disclosures? 4 A. If you let me look at my 5 binder. 6 Q. Yes. Just let us know what 7 you're looking at. 8 A. I am going to take a look at 9 the "Send a Gift" page. I can see that 10 document numbers 1 through 9 are 11 screenshots from historical archive of our 12 "Send a Gift" page. And we can see the 13 changes that took place and any disclosures 14 that might have been added to that page. 15 Q. Okay. Why don't we walk 16 through and start with the first one. 17 A. So first one is 2015 -- 18 Q. First the one -- sorry. 19 MS. VITALE: The first one is 20 GR0050477. This is Tab 1 in the 21 binder of documents that Mr. Baum 22 brought with him to the deposition 23 today. 24 Q. Okay. What is this? 25 A. This is the page that a sender</p>	<p style="text-align: right;">Page 39</p> <p>1 N. B. BAUM 2 prefilled. So there would be information 3 about the business including the name, the 4 address, the rating, the review count; I 5 think that is it. 6 Q. And where it says, "GiftRocket 7 Gift Card," would it instead say, for 8 example, "Gracie Baked" or whatever the 9 business name was? 10 A. It would include the business 11 name, that's right. 12 Q. And that would be the same for 13 any landing page for any specific business, 14 it would follow the same format; is that 15 correct? 16 A. That's correct. 17 Q. Okay. Do you want to turn to 18 the next one, which is Tab 2 GR0050480. 19 What is this? 20 A. This is the same page, but how 21 it looked on April 26th, 2016. And I don't 22 believe any enhanced disclosures had been 23 added yet. So let's turn to the next one. 24 Q. All right, that is Tab 3 25 GR0050483?</p>
<p style="text-align: right;">Page 38</p> <p>1 N. B. BAUM 2 would use to send a GiftRocket gift card. 3 And it is a form that collects information 4 about the recipient and the gift such as 5 the recipient's name, the amount, the 6 greeting card design, the message, a 7 suggestible business and the delivery 8 method to the recipient. And so I think 9 the best way to do this is to compare the 10 different documents. And -- 11 Q. So what is the date of the one 12 we looking at? 13 A. First one is September 12th, 14 2015. 15 Q. Is this how the GiftRocket web 16 page would appear if you went to the "Send 17 a Gift Card" generic page on the website at 18 that point in time? 19 A. That's right. 20 Q. What if you went to the landing 21 page for a specific business? 22 A. It would be nearly identical. 23 Q. What would be different? 24 A. What would be different is that 25 the business information would be</p>	<p style="text-align: right;">Page 40</p> <p>1 N. B. BAUM 2 A. And now we are looking at the 3 page on October 4th, 2017. 4 Q. Okay. 5 A. And you can see that there are 6 -- there is a specific disclosure, the 7 GiftRocket card disclosure you can see in 8 the middle of the page towards the right. 9 And it reads, "The GiftRocket Gift Card is 10 redeemed for money through the GiftRocket 11 website. It is not accepted by any 12 third-party merchant and is not covered by 13 the CARD Act. Value expires three years 14 after purchase and, if not redeemed, a \$10 15 monthly fee applies starting on the 13th 16 month after purchase. The fees are 17 refunded if the gift card is redeemed prior 18 to expiration. The recipient will receive 19 the full initial value. Please see the 20 terms and conditions for the terms and full 21 list of fees associated with GiftRocket 22 Gift Card." 23 In addition to this gift card 24 disclosure there is enhanced language about 25 how the product works at the top of the</p>

10 (Pages 37 to 40)

January 21, 2025

<p style="text-align: right;">Page 41</p> <p>1 N. B. BAUM 2 page. This is first thing that a visitor 3 would see upon landing on this page which 4 says, "Personalize your cash gift card with 5 a beautiful design and message. Your 6 recipient receives a printable or email 7 certificate. See how it works for more 8 information." And the "how it works" would 9 include more detailed information about how 10 the recipient receives the funds. 11 Q. What is the basis for your 12 statement that that's the first thing the 13 user would see when they went on the 14 website? 15 A. My point is that it is towards 16 the top and in my opinion the most 17 prominently displayed text beneath the 18 title. So is it the first thing they would 19 see, that is dependant on the individual, 20 but it is prominently displayed on the 21 page. 22 Q. It's displayed in the smallest 23 font size on the entire page, correct? 24 MS. O'NEILL: Objection to 25 form.</p>	<p style="text-align: right;">Page 43</p> <p>1 N. B. BAUM 2 disclosures the process was collaborative 3 with Sunrise. 4 Q. When you say the GiftRocket 5 team, who are talking about? 6 A. It would depend on the time, 7 but typically I was the individual who 8 worked most closely with Sunrise on these 9 types of efforts. 10 Q. When you say "Sunrise," who at 11 Sunrise are you talking about? 12 MS. O'NEILL: Objection to 13 form. 14 A. It depends on the time period. 15 We would have an account manager that most 16 requests in communication were routed 17 through and, specially for something like 18 disclosures, they might be working with a 19 compliance team, and so it's actually a 20 little bit of a tricky question when you 21 say for something like this who we are 22 working with. Because you have an account 23 manager that might be relaying information 24 from someone on the compliance team and we 25 don't necessarily know who that individual</p>
<p style="text-align: right;">Page 42</p> <p>1 N. B. BAUM 2 A. It's displayed in font size 3 consistent with other font sizes -- 4 numerous other font sizes across the page. 5 I don't know the specific sizes. But to me 6 it does not look substantially differently 7 sized than other font sizes on the page 8 other than the header. 9 Q. Do you see that the header is 10 larger and in bold and it says, "Send a 11 gift card online"?" 12 A. Yes. Typically headers are 13 large and often bolder. 14 Q. Who decided to add this 15 language to the GiftRocket website? 16 MS. O'NEILL: Objection to 17 form. 18 A. Typically, how it worked is the 19 GiftRocket team would create language to 20 accomplish a goal in collaboration with our 21 partner bank, Sunrise, and Sunrise would 22 review the content and sometimes ask for 23 changes. This specific language, I am not 24 sure if it was first proposed by Sunrise or 25 by GiftRocket team, but generally for</p>	<p style="text-align: right;">Page 44</p> <p>1 N. B. BAUM 2 is. Sometimes we would communicate 3 directly with compliance folks or other 4 people at Sunrise. But the typical 5 communication would go through an account 6 manager. 7 Q. All right. So going back to 8 the page that we're looking at in 50484. 9 The language on the right side of the page, 10 "Gift card disclosure," do you know who 11 drafted that language? 12 A. It was collaborative between 13 GiftRocket and Sunrise. I don't know 14 specific individuals. I am sure that I was 15 involved to some extent. 16 Q. Do you know who decided where 17 that language would appear on the 18 GiftRocket website? 19 A. I don't recall who initially 20 proposed this location. 21 Q. Do you know who determined the 22 font size and color that would be used? 23 MS. O'NEILL: Objection to 24 form. 25 A. Generally GiftRocket would</p>

January 21, 2025

<p style="text-align: right;">Page 49</p> <p>1 N. B. BAUM 2 the first sentence at the top of the page, 3 is a description at a high level of product 4 and how it functions. Specifically its 5 cash gift card with the design and message 6 and can be printed or emailed, and there is 7 a link to how it works. 8 To answer your question, yes, a 9 customer can check out without going to 10 "How It Works." Certainly there are other 11 ways for the customer to be educated about 12 the product and understand what they are 13 purchasing outside of explicitly going to 14 the "How It Works" page. 15 Q. How would this page be 16 different if it was a landing page for a 17 specific business? 18 MS. O'NEILL: Objection to 19 form. 20 A. The primary difference is that 21 the business information would be 22 prefilled; that includes the business name, 23 the address, the ratings, the review count. 24 Otherwise, the disclosure was still there, 25 though, and the template was the same.</p>	<p style="text-align: right;">Page 51</p> <p>1 N. B. BAUM 2 previous date that we have in this binder, 3 which is April 26th. And changes were made 4 as a result of collaboration with our 5 partner Sunrise Banks. 6 Q. Were there changes made to 7 address concerns raised by Sunrise Banks? 8 A. Yes. 9 Q. Do you have a way of finding 10 out the exact date that these changes were 11 made? 12 A. Let me look at my binder here. 13 Yes, and if you look at Tab 10. 14 Q. This one is labeled GR0050642 15 and 643. 16 A. Here we have the specific dates 17 that disclosures were added. So this is 18 actually a very nice summary and we don't 19 have to necessarily tab through every 20 single website iteration to give you a 21 timeline of what disclosure were added and 22 when. 23 The gift card disclosure that 24 we saw in the last "Send A Gift Card" page 25 we were reviewing, the October 2017 one,</p>
<p style="text-align: right;">Page 50</p> <p>1 N. B. BAUM 2 Q. What about the bold header that 3 says, "Send a gift card online," what would 4 that say if this were a landing page for a 5 specific business? 6 A. During what time period? 7 Q. During the period of time that 8 we are looking at here for October 4th, 9 2017. 10 A. I don't know. 11 MS. O'NEILL: We have been 12 going over an hour so. 13 MS. VITALE: Do you want to 14 take a break? 15 MS. O'NEILL: Yeah, that is 16 good time to take a break. 17 MS. VITALE: That is fine. 18 Q. Let me ask one more since we 19 are on this page. Why were these changes 20 made to the website at this point in time? 21 MS. O'NEILL: Objection to 22 form. 23 A. To be clear, it was not 24 necessarily made on October 4th. It was 25 made before October 4th but after the</p>	<p style="text-align: right;">Page 52</p> <p>1 N. B. BAUM 2 the disclosure was actually added May 3rd, 3 2016. 4 MS. VITALE: Okay. Do you want 5 to take a break now? 6 MS. O'NEILL: Yes. 7 (Whereupon, a brief break was 8 taken.) 9 MS. VITALE: Mark this 10 Plaintiff's Exhibit 5. 11 (Whereupon, GR0036621 was 12 marked as Plaintiff's Exhibit 5 for 13 identification as of this date by the 14 Reporter.) 15 Q. This is Exhibit 5. It's 16 GR0036621; do you recognize that document? 17 A. I recognize the website pages, 18 generally. 19 Q. What website page is this? 20 A. It's multiple. 21 Q. What is the first one? 22 A. The first one is a business 23 listings page on GiftRocket. And on this 24 page it includes a list of different pages, 25 restaurants in Chicago, paginated results.</p>

January 21, 2025

<p style="text-align: right;">Page 53</p> <p>1 N. B. BAUM 2 Q. How would a page like this be 3 generated on a GiftRocket website? 4 A. GiftRocket code base includes a 5 template for how to construct this page and 6 that template would include static content, 7 like the title, I guess there is some 8 dynamic text in the title, but there is a 9 disclosure, "The GiftRocket Gift Card is 10 redeemable online for money. You suggest 11 where the recipient spends the money. Like 12 a restaurant gift card, it demonstrates 13 your thoughtfulness, yet it allows the 14 recipient to spend the money wherever they 15 chose. See more about how the GiftRocket 16 Gift Card works." That is static; that 17 would be hard coded. And then the business 18 listings are dynamic, and -- so there would 19 be code about how to render each one 20 individually. And the actual information 21 that is in there would be dependant on what 22 the search is. So here we have a number of 23 different listings of restaurants in 24 Chicago, and this data is derived from Yelp 25 from their listings.</p>	<p style="text-align: right;">Page 55</p> <p>1 N. B. BAUM 2 speculate in the deposition. 3 Q. Do you have an understanding of 4 how Yelp presented the order of the search? 5 A. I don't know. 6 Q. Is there a way you could go 7 back and now check which restaurants would 8 have been presented on a page like this in 9 2017? 10 MS. O'NEILL: Objection to 11 form. 12 A. No. 13 Q. At the time in 2017 was there a 14 way for GiftRocket to know which 15 restaurants were being presented on a 16 suggested "Restaurants in Chicago" page? 17 MS. O'NEILL: Objection to 18 form. 19 A. At the time, yes. 20 Q. How would you know? 21 A. Well, we could query the Yelp 22 API and it would have the ordering. 23 Q. Did GiftRocket get permission 24 from any of these restaurants to list them 25 on the website?</p>
<p style="text-align: right;">Page 54</p> <p>1 N. B. BAUM 2 Q. How does it decide which 3 restaurants in Chicago to display on the 4 search? 5 A. During what period of time? 6 Q. Well, this from February 2017. 7 How did it decide which restaurants to 8 display in the website? 9 A. Uh-mm. It would be displayed 10 in the same order that Yelp would display 11 it. So using Yelp's API we would initiate 12 a query for restaurants in Chicago, 13 Illinois. Yelp would return a set of 14 business listings in a specific order. And 15 so the order that you see on GiftRocket, on 16 this page, matches the order in which Yelp 17 would have returned their results. 18 Q. Do you know how Yelp determines 19 which order the results would be presented 20 in? 21 A. I can speculate, but I don't 22 know. 23 Q. What do you speculate? 24 MS. O'NEILL: Objection to 25 form. I instruct you to not</p>	<p style="text-align: right;">Page 56</p> <p>1 N. B. BAUM 2 MS. O'NEILL: Objection to 3 form. 4 A. Yelp, Google Places, those 5 types of business listing services don't 6 themselves reach out to millions of 7 businesses for permission; GiftRocket did 8 not. 9 Q. Do you see at the top in bolded 10 it says, "GiftRocket Gift Cards for 11 restaurants"?" 12 A. Yes. 13 Q. Is that the same phrase that 14 would have appeared at the top of every 15 city search page on the GiftRocket website? 16 MS. O'NEILL: Objection to 17 form. 18 A. No. 19 Q. How would it have been 20 different for different pages? 21 A. Restaurant's dynamic and that 22 would be replaced with the category of the 23 search. 24 Q. So every location page would 25 have a header that says, "GiftRocket Gift</p>

14 (Pages 53 to 56)

January 21, 2025

<p style="text-align: right;">Page 153</p> <p>1 N. B. BAUM 2 they are. 3 MS. O'NEILL: Well, if Nick is 4 not aware of what the document is, I 5 am not testifying. So if he's not 6 aware of what it is, that is the 7 answer. And if you have a basis to 8 think that he is supposed to be 9 educated then we can go off the 10 record and talk about that. But I am 11 not going to testify about what the 12 document says. That would be 13 inappropriate.</p> <p>14 MS. VITALE: Right. 15 Q. So you don't know anything 16 about this document? 17 A. It looks like a list of 18 potential projects. 19 Q. Potential projects for who? 20 A. For the company. 21 Q. Do you know who would have 22 prepared a list like that? 23 A. I don't know who prepared it. 24 Q. It says there's a fee structure 25 change in April of 2026; do you know</p>	<p style="text-align: right;">Page 155</p> <p>1 N. B. BAUM 2 A. Yes. 3 Q. Do you know what that is 4 talking about? 5 A. Seems like there was a six 6 percent increase in overall sessions. 7 Q. Do you know if that is tied to 8 SEO optimization? 9 A. Do I know how it was tied to 10 the SEO optimization? 11 Q. Right. I am asking because 12 they are in the same row of the Excel 13 spreadsheet? 14 A. SEO contributes to the overall 15 number of sessions. That is how they could 16 be related. 17 MS. VITALE: All right. Put 18 that one away. 19 MS. O'NEILL: It is almost 20 2:30. Why we don't take a break. 21 MS. VITALE: Yes. 22 MS. O'NEILL: Great. 23 (Whereupon, a brief break was 24 taken.) 25 BY MS. VITALE:</p>
<p style="text-align: right;">Page 154</p> <p>1 N. B. BAUM 2 anything about a fee structure change in 3 April 2016? I am sorry, not 2026. 4 A. There was a fee structure 5 change. 6 Q. What was the change to the fee 7 structure? 8 A. I don't know the specific 9 numbers. There was a change in the fee for 10 a subsize of users. 11 Q. Why was that change made? 12 A. To increase profit. 13 Q. What subside users were 14 targeted in that change? 15 A. Individuals using it as a 16 payment mechanism for adult services. 17 Q. So GiftRocket was aware of 18 people using it as a payment mechanism for 19 adult services and then they increased the 20 fees for those specific payments; is that 21 correct? 22 A. Yes. 23 Q. Do you see it says, "SEO 24 optimization six percent increase in your 25 overall sessions"?</p>	<p style="text-align: right;">Page 156</p> <p>1 N. B. BAUM 2 Q. We are going to switch topics 3 away from the Excel spreadsheets and talk 4 about Topic 2, database of businesses. 5 We talked earlier about the web 6 pages and you were explaining to me that 7 some of the information on the GiftRocket 8 web page was pulled from Yelp, correct? 9 A. Yes. 10 Q. How did that process work where 11 information was pulled from Yelp to display 12 on the GiftRocket web page? 13 MS. O'NEILL: Objection to 14 form. 15 A. We had an API integration with 16 Yelp. We were able to submit queries via 17 the API, and Yelp would return search 18 results information, business information. 19 And we had, as I mentioned, the template 20 web pages where some of that information is 21 static and then there is room for dynamic 22 business information and it's from the Yelp 23 API queries that we were able obtain the 24 business information that would be 25 presented within those templates, and then</p>

January 21, 2025

<p style="text-align: right;">Page 157</p> <p>1 N. B. BAUM 2 rendered for fee site visitors. 3 Q. What would trigger the pulling 4 of information from Yelp API? 5 MS. O'NEILL: Objection to 6 form. 7 A. Either an individual or a web 8 crawler, such as Google or Bing, browsing, 9 accessing a page for which we needed 10 business information to render it. So 11 earlier we looked at an exhibit that had 12 listings of businesses, a set of them. 13 Assuming someone clicked the "next" button 14 within the pagination, we would need to 15 have the set of business information for 16 the next set of results, and so that could 17 be a query to Yelp to obtain that 18 information. Or another example is, if 19 someone clicked on an individual business 20 listing and went into a business landing 21 page, that could introduce a query to Yelp 22 for that business information. 23 Q. And it would populate the same 24 template landing page for every business 25 but the information that came from Yelp</p>	<p style="text-align: right;">Page 159</p> <p>1 N. B. BAUM 2 accessed, you would cache that data. Now, 3 we don't know the landing page was loaded 4 by a crawler like Google or an individual 5 when it's just looking at the businesses 6 table. The businesses' table at one point 7 had approximately ten million businesses in 8 it. But it's highly unlikely that 9 individual that accessed ten million 10 business -- separate business landing 11 pages. 12 Q. The business table that you're 13 describing is that something that 14 GiftRocket still has a copy of? 15 A. Yes. 16 Q. What form is this stored in? 17 What is the file name? 18 A. I don't know. 19 Q. But if I ask for the businesses 20 table, you would know what I am talking 21 about? 22 A. Yes. 23 Q. You say it had ten million 24 businesses in it. Does it have fewer 25 businesses now?</p>
<p style="text-align: right;">Page 158</p> <p>1 N. B. BAUM 2 would be there; is that correct? 3 A. It would be relevant to the 4 business, right. 5 Q. Is there any way that 6 GiftRocket would know which landing pages 7 had been created in the process you just 8 described? 9 A. What do you mean by a created 10 landing page? 11 Q. Well, how would you describe 12 it? What is the right word? The process 13 you were describing where a 14 business-specific landing page is generated 15 dynamically -- 16 A. Uh-mm. 17 Q. If "created" is not the right 18 word, should I say -- 19 A. Loaded. 20 Q. Okay. Does GiftRocket have any 21 way of knowing which business-specific 22 landing pages have been loaded? 23 A. So we maintain a businesses 24 table that cached data originally from 25 Yelp, and if a business page had been</p>	<p style="text-align: right;">Page 160</p> <p>1 N. B. BAUM 2 A. Yes. 3 Q. Why does it have fewer 4 businesses now? 5 A. When we switched from using the 6 Yelp API to Google Places, we complied with 7 a Yelp request to remove Yelp data and we 8 dropped about eight million businesses from 9 the table. 10 Q. Did GiftRocket ever create a 11 local save of the local business 12 information from Yelp? 13 A. What do you mean by "local 14 save"?</p> <p>15 Q. Meaning the dynamic pull that 16 you're talking about, where the information 17 is coming from Yelp. Did GiftRocket ever 18 have something similar, other than Yelp, 19 where it maintained the same data so that 20 it could access the data without having to 21 pull it from Yelp? 22 A. That is what I just described 23 with the businesses table. 24 Q. Okay. That is all of the exact 25 same information that would be pulled from</p>

40 (Pages 157 to 160)

January 21, 2025

<p style="text-align: right;">Page 161</p> <p>1 N. B. BAUM 2 Yelp was included in the businesses table; 3 is that correct? 4 A. I don't know if it includes all 5 of the information that Yelp returned but 6 it included the relevant information that 7 was necessary to quickly render the 8 information for -- it substantially 9 decreased the latency in the process of the 10 rendering the page by caching that 11 information in the database versus hitting 12 Yelp's API every single time someone landed 13 on the business page. 14 Q. And so if you wanted to know 15 what businesses were stored in the database 16 when it had ten million businesses, is that 17 information maintained by GiftRocket? 18 A. Are you asking whether ten 19 million businesses are retrievable, is that 20 the question? 21 Q. Yes. 22 A. We were able to recover a 23 backup that included the Yelp information 24 prior to deletion, so, yes. 25 Q. Okay. And all of the</p>	<p style="text-align: right;">Page 163</p> <p>1 N. B. BAUM 2 database whether any entry was generated by 3 a crawler as opposed a specific visitor? 4 A. No. 5 Q. Does having a large of number 6 of pages that Google can crawl improve 7 GiftRocket ending in the Google search 8 results? 9 A. I don't know. 10 Q. Who would know the answer to 11 that question at GiftRocket? 12 MS. O'NEILL: Objection to 13 form. 14 A. I don't think anyone at 15 GiftRocket would know that question. 16 Google-breaking algorithms are notoriously 17 a blackbox and they provide general 18 guidance. But it is not clear from my 19 understanding or any conversations that I 20 have had internally with a team that having 21 more businesses will necessarily make pages 22 rank higher. 23 Q. Will having more page indexes 24 make pages rank higher? 25 A. I don't know. I think it</p>
<p style="text-align: right;">Page 162</p> <p>1 N. B. BAUM 2 businesses that are listed in that 3 collection of information are businesses 4 where a landing page was generated because 5 either crawling or viewing or some other 6 reason, but a page landing was generated 7 for them; is that correct? 8 A. That's right. Vast majority 9 would be the crawlers but, yes. 10 Q. How do you know that vast 11 majority would be the crawlers? 12 A. Because Google would 13 methodically go through and include all the 14 pages on GiftRocket, whereas individuals 15 had interest only in a small subset of 16 businesses that they would get. So Yelp 17 maintains a local business directory that 18 is extraordinarily large, and the vast 19 majority -- a large, large number of those 20 businesses aren't relevant for gifting. A 21 doctor's office, a dentist office, a 22 hardware store, restaurants, where 23 primarily the type of business to which 24 individuals would send gifts. 25 Q. Can you tell by looking in your</p>	<p style="text-align: right;">Page 164</p> <p>1 N. B. BAUM 2 depends on the quality of the page. 3 Generally, Google is trying to assess the 4 quality of your website and pages on it. 5 So if there were pages that would be 6 relevant to potential visitors, it can take 7 good content, then maybe. But if there 8 were pages that Google deemed would not be 9 relevant to individuals and generally maybe 10 cast the website as being one that is not 11 high value, then I could see it have low 12 rankings across the board. 13 Q. Was it GiftRocket's goal to 14 list websites that improved its rankings? 15 A. Yes. 16 (Whereupon, GR0038075 was 17 marked as Plaintiff's Exhibit 24 for 18 identification as of this date by the 19 Reporter.) 20 Q. I show you a document 21 GR0038075; do you recognize this document? 22 A. Yes. 23 MS. O'NEILL: Objection. This 24 is outside of the scope. 25 MS. VITALE: Should wait and</p>

41 (Pages 161 to 164)

January 21, 2025

Page 273			Page 275	
1 N. B. BAUM			1 N. B. BAUM	
2			2 INDEX	
3 PLAINTIFF'S EXHIBITS			3	
4			4 EXAMINATION BY PAGE	
5 EXHIBIT EXHIBIT PAGE			5 MS. VITALE 5	
6 NUMBER DESCRIPTION			6	
7 18 GR0005624 141			7	
8 19 GR00595 142			8 INFORMATION AND/OR DOCUMENTS REQUESTED	
9 20 GR0014042 145			9 INFORMATION AND/OR DOCUMENTS PAGE	
10 21 GR00014896 148			10 Copy of the GiftRocket file 83	
11 22 GR0016319 149			11	
12 23 GR0016337 151			12	
13 24 GR0038075 164			13 QUESTIONS MARKED FOR RULINGS	
14 25 GR0000465 188			14 PAGE LINE QUESTION	
15 26 GR0004429 188			15 (None)	
16 27 GR0004465 188			16	
17 28 GR0014478 188			17	
18 29 GR0032895 198			18	
19 29-A PLTFS000149 212			19	
20 125 GR0000967 207			20	
21 30 PLTFS000139 251			21	
22 31 GR0000349 255			22	
23 32 GR0006966 258			23	
24 33 GR0007066 259			24	
25 34 GR0000518 263			25	
Page 274			Page 276	
1 N. B. BAUM			1 N. B. BAUM	
2 PLAINTIFF'S EXHIBITS			2 CERTIFICATE	
3			3	
4 EXHIBIT EXHIBIT PAGE			4 STATE OF NEW YORK)	
5 NUMBER DESCRIPTION			5 : SS.:	
6 35 GR0005631 268			6 COUNTY OF KINGS)	
7 36 Binder Tabs 1-29 269			7	
8			8 I, SANDRA SIERRA, a Notary Public for	
9			9 and within the State of New York, do hereby	
10 certify:			10 certify:	
11			11 That the witness whose examination is	
12			12 hereinbefore set forth was duly sworn and	
13			13 that such examination is a true record of	
14			14 the testimony given by that witness.	
15			15 I further certify that I am not	
16			16 related to any of the parties to this	
17			17 action by blood or by marriage and that I	
18			18 am in no way interested in the outcome of	
19			19 this matter.	
20			20 IN WITNESS WHEREOF, I have hereunto	
21			21 set my hand this 2nd day of February 2025.	
22			22	
23			23	
24			24	
25			25 SANDRA SIERRA	

69 (Pages 273 to 276)